



Marcus Andrade <ceo@amlbitcoin.com>

Weekly Management Update

2 messages

DITN Team <hello@dit.network>
 Reply-To: DITN Team <hello@dit.network>
 To: Marcus <ceo@amlbitcoin.com>

Tue, Jul 3, 2018 at 11:54 AM

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Date	03Jul2018
Location	23 Austin Friars, London
Subject	Weekly Management Update
Minutes Author	Mikail Conybeare [MC]
Present	David Olalla [DO] Nigel Quantick [NQ] Warren Cully [WC]
Online	Simon Clark [SC]
Distribution	Angela Knight [AK], Bill Greaves [BG], Jack Abramoff [JA], John Crawford [JC], John Langdon [JL], Marcus Andrade [MA], Raymond Robertson [RR], Richard Naimer [RN], Terence Poon [TP]

CrossVerify Roadmap



Dear Marcus,

Welcome to the new look weekly update. We have tried to make this look and feel easier to read and digest.

Above you will see the latest roadmap. Please bear in mind that this is dynamic and when we enter the R3 Project and the FCA Sandbox, we will find the priority of items changes.

This is where we are right now:

- **App 1.0**
 - This is scheduled to be killed off in early August. MVP 2.0 will take over as the demo system at this point.
- **MVP 2.0**
 - 'Minimum viable product' version for implementation in the FCA sandbox, scheduled for release at the end of August. This covers all the required functionality present in App 1.0 and will include Corda integration.
- **2.1 Sharing**
 - Users will have the ability to permission and share their profiles with other companies.
- **2.2 Remote Security Module**
 - Functionality for a security user to identify a CV user from their biometrics (face or voice).
- **2.3 3rd Party Authentication**
 - Third parties can get an authentication token from a trusted party to verify customers.
- **2.4 Workflows**
 - Adding the ability to create custom workflows, adding new company entity roles, and editable roles and permissions.

Sales channels and leads are tracked here.

When they become opportunities they are managed in Salesforce.

Negotiation	Update	Owner	Action Date
Panama Ship Registry	RN has followed up with Carlos Delaguardia and we are happy to appoint a local Value added Reseller [VaR] and follow up with Morgan & Morgan has been done.	RN	06Jul2018

Meeting Held	Update	Owner	Action Date
Banca Mediolanum	NQ followed up with Demetrio Migliatori on 29Jun2018, awaiting response.	NQ	06Jul2018

Qualification	Update	Owner	Action Date
FCA	NQ part filled application, to be completed this week. We need to include LSE contact details if they are partnering us. Also requested is our business plan.	NQ	06Jul2018
Sandbox			
GBX	Nick Cowan has been contacted and timetables are being checked for a meeting.	RR	TBC
Kazakhstan			
FC	On hold		
FATF	No updates. NQ awaiting response from Mark Whaley at the Anti Corruption Commission in Cayman.	NQ	TBC
Port of Dover	Need to arrange demo date	RR	TBC
Prisa Group	Proposal has been sent in order to determine seriousness of Prisa intent.	RN	TBC
Royal Mint	No update		
TransferWise	Pilot to be arranged	RN	TBC
Uphold	Calls with CEO and CTO have taken place. They have tested the patents and they are sound.	RN	TBC
Uzbekistan	No update		

Leads	Update	Owner	Action Date
Citigroup	No update		
Credit Suisse	Followed up again with Emmanuel Aidoo – still awaiting response.	NQ	06Jul2018
Diligex	Chased Kevin Plumpton several times - no response.		
Liberia	New lead	RN	TBC
Sierra Leone	New lead	RN	TBC
Somalia	Sent flyer	RN	TBC
Sap.io	Call took place and they are looking to invest in tech companies. They will only invest EUR 100-500k, normally EUR 200k. This gets you accelerated into the SAP ecosystem. Partnership programme normally requires EUR 20m turnover.		
WhiteSmith	Nothing back from them.		
Illinois Government	Source of info: https://sites.google.com/view/blockchain-govt-tracker		

Product Management

Sonin, an agency have been appointed for the web development work. This can start once Bill has completed the wireframes for the admin portal.

CrossVerify Platform - work continues on the database schema. Production will use Oracle and the team is currently testing H2 an in memory database on the QA environment.

Partners

R3 - we have been told that we will be on the 25 July showcase call. NQ is waiting for details.

Aware - we have provisional pricing from Aware for the Knomi mobile and server, but the numbers provided do not go high enough. Aware have said they will revert with more tiers and also pricing on the document verification solution they resell.

Finance

A call is to be set up with JL, SC, RN and NQ to discuss the budget.

VAT reclaim is ready to go in when the bank account is ready.

Invoices can be submitted direct to XERO, SC to supply the email address for this.

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Marcus Andrade <ceo@amlbitcoin.com>
To: Richard Naimer <richard@dit.network>

Tue, Jul 3, 2018 at 2:57 PM

Please have Nigel REMOVE Jack. Let him know that Jack is not to be copied on any of the communications.

Thanks,

Marcus

[Quoted text hidden]

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